



BIANYS Annual Meeting: June 10 & 11, 2019

**Day 1: Monday, June 10
Incubator/Ecosystem Tours**

Opening Program at The Tech Garden - 235 Harrison St., Syracuse, NY

1:00 – 3:00 p.m. *Tour Confirmation Form will be sent to attendees post registration	BIANYS Member and Ecosystem Tours* InSourcing Entrepreneurship Works , 1153 West Fayette St., Syracuse, NY, http://insourcingworks.net/# Center for Advanced Systems and Engineering (CASE) , 2-212 Center of Science & Technology, Syracuse University, http://case.syr.edu/ Ichor Therapeutics , 2521 US Route 11, Lafayette, NY, www.ichortherapeutics.com SyracuseCoE , 727 E. Washington St., Syracuse, NY, http://syracusecoe.syr.edu/ South Side Innovation Center (SSIC) , 2610 South Salina St., Syracuse, NY, http://southsideinnovation.org/ TCGplayer.com , 318 S. Clinton St., Syracuse, NY, https://www.tcgplayer.com/ Digital Hyve , 126 N. Salina St., Syracuse, NY, https://www.digitalhyve.com/
3:15 – 4:00 p.m.	Registration/Sign-In/Networking
4:00 – 4:30 p.m. Genius Area/TTG	Keynote Presentation: David S. Rose , CEO, Gust.com; Managing Partner, Rose Tech Ventures; Chairman Emeritus, New York Angels
4:30 – 5:15 p.m. Genius Area/TTG	Incubator Managers Best Practice Roundtable Moderators: David S. Rose and Marc Alessi
5:15 – 7:00 p.m. Genius Area/TTG	Reception: The Tech Garden <ul style="list-style-type: none"> • Welcome: Marc Alessi, Executive Director, BIANYS • Welcome: Rick Clonan, Vice President, The Tech Garden Featuring InSourcing Startup Client Breweries: Anything But Beer and Stout Beard Brewing Company

A free program entitled “**Opportunity Zone Panel Discussion**” will be held on Monday, June 10, 10:00 – Noon at CNY Biotech Accelerator to request more information or to RSVP: cnybac@upstate.edu

BIANYS Registration: <https://www.eventbrite.com/e/business-incubator-association-of-nys-annual-meeting-2019-syracuse-tickets-56828234780>

Hotel rooms are blocked at discounted rate of \$98.00 at The Genesee Grande, 1060 E. Genesee St., Syracuse, available until **May 13**. To reserve, ask for the **BIANYS UM Biotech** rate: 315-476-4212 or reserve at <https://reservations.travelclick.com/96652?groupID=2486923>

Suggested Parking for Tech Garden Opening Program: Marriott Parking Garage, 100 Harrison Place (located across from The Tech Garden)



Day 2 - Tuesday, June 11

BIANYS Annual Meeting at CNY Biotech Accelerator, 841 E. Fayette St., Syracuse, NY

7:30 a.m.	Continental Breakfast / Registration / Exhibits / Networking
8:15 a.m.	Welcome, Introduction and Recognition <ul style="list-style-type: none">• Welcome and Intro: Marc Alessi• Welcome: Ben Walsh, Mayor, City of Syracuse• Welcome: Ryan McMahon, Onondaga County Executive• Recognition of Senator Martin J. Golden and Steve Taylor, Principal Analyst, NYS Senate• Matt Watson, Sr. Vice President, Empire State Development Division of Science, Technology & Innovation (NYSTAR)
9:15 a.m.	A Successful Collaboration: Building an Industry , Eric Vinal, Film Commissioner
9:45 a.m.	Break / Exhibits / Networking
10:15 a.m.	Success Stories from Regional Startups Moderator: Rick Clonan, Vice President, The Tech Garden <ul style="list-style-type: none">• Richard Uhlig, CEO, Quadrant Biosciences• Jon Parry, Director of GENIUS NY• Steve VanDeck, Density• Joshua Aviv, Founder/CEO, SparkCharge• Seth Mulligan, Director of Fulfillment with TCGplayer.com
11:15 a.m.	Investment in a Venture, Program and Place – Panel Discussion This panel will discuss becoming investable as a company and as an incubator/accelerator program that is also a community anchor within a regional ecosystem. Moderator: Linda Dickerson Hartsock, Executive Director, Blackstone LaunchPad at Syracuse University Panelists: <ul style="list-style-type: none">• Marnie LaVigne, President and CEO, Launch NY, Inc.• Rami Katz, COO, Excell Partners• John Hill, Vice President of Network, Techstars
12:15 p.m.	Box Lunch Grab
12:45 p.m.	Post Lunch Keynote: Chris Heivly, Co-founder of MapQuest and Entrepreneur in Residence at Techstars
1:30 p.m.	Program Close: Marc Alessi
1:45 p.m.	Tour of CNYBAC
2:15 p.m. - 3:15 p.m.	BIANYS Member Meeting

[Parking is available in the lot located directly behind CNY Biotech Accelerator](#)

Sponsors: OneGroup, NYSERDA, FuzeHub

BIANYS Member Hosts: InSourcing, The Tech Garden, CASE, CNYBAC