

**BIANYS Annual Meeting: June 10-11, 2019**  
**Monday, June 10**  
**Incubator and Ecosystem Tours and Opening Program**  
**The Tech Garden - 235 Harrison St., Syracuse, NY**

<p>1:00 – 3:00 p.m.</p> <p>The Tech Garden and CNY Biotech Accelerator tours available during program.</p> <p>**Pending</p>	<p><b>BIANYS Member and Ecosystem Tours</b> - Requires Pre-Registration</p> <p><b>InSourcing Entrepreneurship Works</b>, 1153 West Fayette St., Syracuse, NY, <a href="http://insourcingworks.net/#">http://insourcingworks.net/#</a></p> <p><b>Center for Advanced Systems and Engineering (CASE)</b>, 2-212 Center of Science &amp; Technology, Syracuse University, <a href="http://case.syr.edu/">http://case.syr.edu/</a></p> <p><b>Ichor Therapeutics</b>, 2521 US Route 11, Lafayette, NY, <a href="http://www.ichortherapeutics.com">www.ichortherapeutics.com</a></p> <p><b>South Side Innovation Center (SSIC)</b>, 2610 South Salina St., Syracuse, NY, <a href="http://southsideinnovation.org/">http://southsideinnovation.org/</a></p> <p><b>TCGplayer.com</b>, 318 S. Clinton St., Syracuse, NY, <a href="https://www.tcgplayer.com/">https://www.tcgplayer.com/</a></p> <p><b>**Greater Syracuse Soundstage</b>, 24 Aspen Park Blvd. E, E. Syracuse, NY, <a href="http://www.syrsoundstage.com/">http://www.syrsoundstage.com/</a></p> <p><b>** Eaton (Ephesus Lighting)</b>, 125 E. Jefferson St., Syracuse, NY, <a href="https://ephesuslighting.com/">https://ephesuslighting.com/</a></p> <p><b>**Digital Hyve</b>, 126 N. Salina St., Syracuse, NY, <a href="https://www.digitalhyve.com/">https://www.digitalhyve.com/</a></p>
<p>3:15 – 4:00 p.m.</p>	<p><b>Registration/Sign-In/Networking</b></p>
<p>4:00 – 5:15 p.m.</p> <p>The Tech Garden/ Genius Area</p>	<p><b>Keynote: David S. Rose</b>, CEO, Gust.com; Managing Partner, Rose Tech Ventures; Chairman Emeritus, New York Angels</p> <p><b>Incubator Managers Best Practice Roundtable</b></p> <p>Moderators: David S. Rose and Marc Alessi</p> <p>Tech Commercialization Services, Innovation Law Center</p> <p>Funding Options for Growth</p> <p>Recruiting Startups</p> <p>Graduation Process</p>
<p>5:15 – 7:00 p.m.</p> <p>The Tech Garden/ Genius Area</p>	<p><b>Reception: The Tech Garden</b></p> <p>Welcome: Marc Alessi, Executive Director, BIANYS</p> <p>Welcome: Rob Simpson, President and CEO, CenterState</p> <p>Welcome: Rick Clonan, Vice President, The Tech Garden</p> <p>Featuring InSourcing Startup Client Breweries: Anything But Beer and Stout Beard Brewing Company</p>

**Tuesday, June 11**  
**BIANYS Annual Meeting - CNY Biotech Accelerator, 841 E. Fayette St.,  
Syracuse, NY**

**2019 BIANYS Annual Meeting**

7:30 a.m. Continental Breakfast / Registration / Exhibits / Networking

**8:15 a.m. Welcome, Introduction and Recognition**

Welcome and Intro: Marc Alessi

Welcome: Syracuse Mayor (invited)

Welcome: Ryan McMahon, Onondaga County Executive

Recognition of Senator Martin J. Golden and Steve Taylor, Principal Analyst, Senate  
Matt Watson, Sr. Vice President, Empire State Development Division of Science, Technology  
& Innovation (NYSTAR)

**9:15 a.m. A Successful Collaboration: Building an Industry**, Eric Vinal, Film  
Commissioner

9:45 a.m. Break / Exhibits / Networking

**10:15 a.m. Success Stories from Regional Startups**

Moderator: Rick Clonan, Vice President, The Tech Garden

Richard Uhlig, CEO, Quadrant Biosciences

Jon Parry, Director of GENIUS NY

Density (invited)

Joshua Aviv, Founder/CEO, SparkCharge

Seth Mulligan, Director of Fulfillment with TCGplayer.com

**11:15 a.m. Investment in a Venture, Program and Place – Panel Discussion**

This panel will discuss becoming investable as a company and as an incubator/accelerator  
program that is also a community anchor within a regional ecosystem.

Moderator: Linda Dickerson Hartsock, Executive Director, Blackstone LaunchPad at  
Syracuse University.

Panelists:

Marnie LaVigne, President and CEO, Launch NY, Inc.

Rami Katz, COO, Excell Partners

John Hill, Vice President of Network, Techstars

Somak Chattopadhyay, Managing Partner, Armory Square Ventures (invited)

**12:15 p.m. Lunch Keynote: Chris Heivly, Co-founder of MapQuest and Entrepreneur  
in Residence at Techstars**

1:15 p.m. Program Close: Marc Alessi

1:30 p.m. Tour of CNY Biotech Accelerator

2:00 p.m. BIANYS Member Meeting